

Habit 4: Think Win-Win

Everyone Can Win

Think Win-Win is the belief that everyone can win. It's not me or you – it's both of us. It is a belief that there are enough good things for everyone; it is an abundant way of thinking. Think Win-Win is being happy for others when good things happen to them.

- **Build Your Emotional Bank Account with Others**
 - **Have an Abundance Mentality**
 - **Balance Courage and Consideration**
 - **Create Win-Win Agreements**



Emotional Bank Account:

Deposits

Withdrawals

Keep promises	Break promises
Do small acts of kindness	Put people down
Be loyal	Gossip and break confidences
Listen	Don't listen
Say "I'm sorry"	Arrogant
Set clear expectations	Set false expectations

“In the long run, if it isn’t a win for both of us, we both lose. That’s why win-win in relationships is the only realistic alternative.” ~Stephen R. Covey



Thinking Win-Win means we think of solutions that we can all feel good about when there is a problem. The more we *Think Win-Win*, the fewer problems there will be.

- You may want to display a chart at home listing the days of the week. When someone in your family is “caught” thinking Win-Win he or she gets to write his or her name on the chart for that day.
- Encourage win-win solutions to sibling disputes. Don’t always be the mediator; let them work out a solution and be sure to praise them when find a win-win solution.
- While reading a story or watching a movie, look for characters that are using Think Win-Win. Better yet, have your child/children find examples to share.

Win-Lose <ul style="list-style-type: none"> ➤ I’m going to win and you’re going to lose! ➤ I care only about myself! ➤ I put down others so I look better. 	Lose-Lose <ul style="list-style-type: none"> ➤ If I’m going to lose, so are you! ➤ If I can’t win, neither can you!
Lose-Win <ul style="list-style-type: none"> ➤ I lack courage to ask for what I need. ➤ I give in and give up. ➤ I’m motivated by acceptance and popularity. 	Win-Win <ul style="list-style-type: none"> ➤ Let’s find a solution that works for both of us. ➤ I value your needs and desires equally to my own. ➤ I use courage and consideration when looking for solutions.

Hollywood Super Stars

Love ❤️, Laugh ⭐️⭐️, Learn 💡, Lead 👣 ...for LIFE!

